

At Abt Associates, we are committed to providing research, consulting, and technical assistance that improves the quality of life of people worldwide. We seek intellectually motivated candidates who share our passion to make a difference.

Abt Associates is a for-profit government and business research and consulting firm with approximately 1200 employees in the US and over 30 other countries. Our talented staff, which includes experts in fields as diverse as public health, economics, survey research, environment, business strategy, education, international development, urban affairs, and clinical trials, work in small, focused teams. Our clients include U.S federal, state, and local government organizations; foreign governments; international organizations; foundations; nonprofit associations and institutions; and business and industry.

The Environment and Resources Division (ERD) assists federal and state environmental and resource management agencies address complex policy, management, and regulatory challenges. Our range of services include economic analysis, risk assessments, environmental modelling, regulatory and voluntary program support, and IT solutions.

Abt Associates is seeking to hire an outstanding Principal Associate/Practice Manager with primary responsibilities for establishing and developing a significant climate change and air quality practice. This new role will capitalize on Abt Associates' existing in-house expertise, strong reputation, and deep experience in environmental policy -including several decades of working with the U.S. Environmental Protection Agency (EPA), other federal clients, and non-governmental organizations on the most cutting-edge environmental issues. On the topic of climate change, we have already helped these clients analyze the health impacts and monetary benefits associated with policies to reduce greenhouse gas emissions; assess the environmental consequences of using alternative fuels; and develop a new analytical framework for estimating carbon emissions intensity by industrial sector and state. We now want to further expand our research and contributions to this critically important environmental topic and believe that this is best achieved with consolidated marketing and management leadership.

As a Principal Associate/Practice Manager within Abt Associates' Environment and Resources Division, this person will have a central role in developing and growing Abt Associates' climate change business.

- Develop, market, and manage our expanded offerings in climate change and air quality policy and economic analysis, including development of multi-year business development plans. (Expected new work in the range of \$1 to \$2 million annually)
- Coordinate cross-company collaborative marketing efforts to leverage Abt Associates' expertise and expand our offerings related to climate change.
- Serve as Abt Associates' representative at high-visibility national and international meetings and conferences.
- Use technical expertise in greenhouse gas emissions to design and implement new projects related to policy evaluation and technical opportunities.
- Ensure superior customer satisfaction on new and existing contracts.

Skills Prerequisites:

- An advanced degree in economics, policy analysis and/or related discipline
- At least 15 + years of experience, primarily working on air quality and climate change issues
- Possess national and international perspectives on climate change and air quality, including a strong reputation in the climate change and air quality fields
- Proven ability to coordinate cross-division / cross-company sales and marketing efforts.
- Demonstrated success in winning contracts/grants and leading significant climate change

projects

- Excellent communication and collaboration skills
- Strong commitment to research quality and innovation.

Please apply online at: www.abtassoc.com

Job # 2009-3212

Abt Associates is an AA/EO employer committed to fostering a diverse workforce. Abt Associates provides market-competitive salaries and comprehensive employee benefits